



[Print](#) | [Close this window](#)

## BioMedical Technology Solutions, Inc. a Division of BioMedical Technology Solutions...

---

Mon Apr 6, 2009 7:45am EDT

BioMedical Technology Solutions, Inc. a Division of BioMedical Technology Solutions Holdings, Inc. Symbol (BMTL) OTCBB Receives Frost & Sullivan's Product Innovation of the Year Award

Expertise and Technology for the Medical Waste Treatment Market

MOUNTAIN VIEW, Calif., April 6 /PRNewswire/ -- Based on its recent analysis of the medical waste treatment market, Frost & Sullivan recognizes BioMedical Technology Solutions (BMTS), Inc. with the 2009 North American Frost & Sullivan Award for Product Innovation of the Year. The company has outpaced its competitors in product innovation, as evidenced by its introduction of the Demolizer(R) II. This novel system provides a simple and effective solution to biomedical waste management at the point of generation, thereby eliminating the possibility of sharps and red bag biomedical waste being disposed of directly into the environment.

(Logo: <http://www.newscom.com/cgi-bin/prnh/20081117/FSLOGO>)

Most market participants are reluctant to invest in R&D because the market is not considered big enough to warrant huge expenses on product innovation. However, it was established that in 2007, more than 1.5 billion pounds (or 5 pounds per person) of biomedical waste was generated in the U.S. costing over \$3.5 billion to remove and destroy. Such statistics, which prompted BMTS to cash in on the market potential, led to the Demolizer(R) II.

Biomedical waste processed with the Demolizer(R) II is rendered sterile and non-biohazardous. The Demolizer(R) II eliminates the need to store waste on site between pickups, removing the possibility of bacterial growth and thereby, airborne diseases.

It simplifies compliance requirements by automatically storing and printing state and local regulatory data after every process. The technology eliminates all legal liabilities (Cradle to Grave) and provides complete control over biomedical waste disposal requirements.

"The Demolizer II is the best method available to manage biomedical waste disposal requirements," says Frost & Sullivan Shilpa Tiku. "In comparison to traditional hauling methods, the device provides every advantage that a generator could ask for: safety, simplicity, security, and cost savings."

BTMS is looking to expand its market share by evolving into a solutions-based company from being a mere equipment manufacturer. Its technological developments have been widely accepted, encouraging it to adopt an aggressive approach by creating a hybrid support infrastructure - health care sales professionals (HCSP) - to accelerate product awareness and acceptance.

"The Demolizer II system is uniquely designed to provide the optimal

biomedical waste management solution in a wide variety of settings such as patient care, veterinary care, public venues, and other applications," notes Ms. Tiku. "With systems in every facet of the medical arena as well as nursing homes, sports stadiums, military bases, emergency response, and hospitality services, BMTS has identified over a million potential customers that could benefit from the Demolizer II in the U.S. alone."

Each year, Frost & Sullivan presents this award to the company that has demonstrated excellence in new products and technologies within its industry. The recipient company has shown innovation by launching and developing a broad line of emerging products and technologies.

About BioMedical Technology Solutions Holdings, Inc.

BioMedical Technology Solutions Holdings, Inc. trades on the OTCBB under the symbol (BMTL) and is located in Englewood, Colorado sells the Demolizer(R) II through its wholly owned subsidiary BioMedical Technology Solutions, Inc. BMTS' patented Demolizer(R) Technology converts infectious biomedical waste into non-infectious material. BMTS' products provide biomedical waste treatment solutions for the over 1,000,000 low to medium volume medical waste generators in the U.S. and a global market five times larger than the U.S. For more information, visit [www.bmtscorp.com](http://www.bmtscorp.com) or call 866-525-2687.

About the Demolizer(R) II

The Demolizer (R) II is the GREEN alternative to biomedical waste disposal. The device is the only patented, portable, and self-contained system able to process both sharps and typical red bag biomedical waste onsite. The processed waste is rendered sterile and discarded as common trash eliminating up to 100% of the cost associated with its disposal. The Demolizer(R) II meets or exceeds all EPA and CDC guidelines and is approved or meets treatment requirements in 47 states after review by 78 governmental agencies. The device uses no chemicals or liquids, plugs into a normal outlet through a surge protector, and automatically records and prints state required documentation. The Demolizer(R) II provides a safer, more environmentally GREEN method for biomedical waste disposal.

Safe Harbor for Forward Looking Statements

The statements contained in this press release may include certain projections and forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements involve a number of risks and uncertainties. Such statements reflect the Company's current views with respect to future events and financial performance. No assurances can be given however, that these events will occur or that such expectations will be achieved and that actual results could differ materially from those described. Actual results of future operations of BioMedical Technology Solutions Holdings, Inc. may differ materially from those indicated by these forward looking statements as a result of various important factors.

BioMedical Technology Solutions, Inc.

Don Cox, 866-525-BMTS (2687)

Frost & Sullivan Best Practices Awards recognize companies in a variety of regional and global markets for demonstrating outstanding achievement and superior performance in areas such as leadership, technological innovation, customer service, and strategic product development. Industry analysts compare market participants and measure performance through in-depth interviews, analysis, and extensive secondary research in order to identify best practices in the industry.

About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, enables clients to accelerate growth and achieve best in class positions in growth, innovation and leadership. The company's Growth Partnership Service provides the CEO and

the CEO's Growth Team with disciplined research and best practice models to drive the generation, evaluation and implementation of powerful growth strategies. Frost & Sullivan leverages over 45 years of experience in partnering with Global 1000 companies, emerging businesses and the investment community from 31 offices on six continents. To join our Growth Partnership, please visit <http://www.frost.com>.

Contact:

Jake Wengroff

210.247.3806

[jake.wengroff@frost.com](mailto:jake.wengroff@frost.com)

SOURCE Frost & Sullivan

Jake Wengroff of Frost & Sullivan, +1-210-247-3806, [jake.wengroff@frost.com](mailto:jake.wengroff@frost.com);  
or Don Cox of BioMedical Technology Solutions, Inc., 1-866-525-2687

© Thomson Reuters 2009. All rights reserved. Users may download and print extracts of content from this website for their own personal and non-commercial use only. Republication or redistribution of Thomson Reuters content, including by framing or similar means, is expressly prohibited without the prior written consent of Thomson Reuters. Thomson Reuters and its logo are registered trademarks or trademarks of the Thomson Reuters group of companies around the world.

---

Thomson Reuters journalists are subject to an Editorial Handbook which requires fair presentation and disclosure of relevant interests.